



## IN THIS EDITION

Building for the Future  
Tecniplast North America

Doing Things Right

AALAS 2011

Tecniplast at the Joint Annual Scientific  
Meeting of ILAF - ESLAV - ECLAM

### Innovation Focus.

Rabbit Racks

Isocage

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# PANORAMA

**NEWS**

## Building for the Future Tecniplast North America



On March 29<sup>th</sup>, 2010 Tecniplast USA, Inc announced the acquisition of a new facility in North America to locally manufacture core equipment. The state of the art facility, in the greater Philadelphia area, also became the new home for Tecniplast's North American headquarters.

Established in 1949, Tecniplast has grown rapidly during the past decade. This milestone investment will better position Tecniplast to meet the needs of its clients by providing:

- Quicker lead time to the North American lab animal science community.
- The ability to customize products in the U.S. for the North American marketplace.
- Better inventory of finished goods and spare parts.
- Environmentally friendly logistic solutions.
- Localized training for end users and service organizations.

*"Tecniplast's rapid growth in the United States and Canada reaffirms Tecniplast's marked presence throughout the life science community in North America" said Marco Carrara, President and CEO.*

With the benefit of 60 years of experience, Tecniplast will employ "best manufacturing principles" to ensure that the gold standard of production and quality will continue. *"We take pride in our work and are committed to superior craftsmanship, on time delivery, and attention to the finest detail" said Pietro Bernardini, Managing Director - Tecniplast S.p.A.*

*"We're excited to have this opportunity to better serve our client base while continuing to bring viable solutions that meet the needs of successful biomedical research" said Mr. Carrara.*

Renovation and move in required a speedy implementation to meet a tight timeline. The facility is 77,000 square feet, of which 20,000 are offices. Renovations were completed by August 2010 and the office staff immediately relocated from the previous building. By November, the factory was completed and operational.

*"The ability to control the entire phase of production from design to manufacturing and support has established Tecniplast as global leader and we're proud to continue the level of support that the industry has come to expect from our brand" said Wayne DeSantis, Vice President Sales & Marketing.* Tecniplast North American corporate offices include Administration, Human Resources, Sales & Marketing, Client Services, Project Management, Finance, I.T. and Manufacturing under one roof. A completely integrated solution to maximize interdepartmental communication and support. Additional land has been purchased for future growth and development.